#### Rural Employers' Motivations to Hire Newcomers: The Case of Small and Medium Businesses in the Canadian Prairies

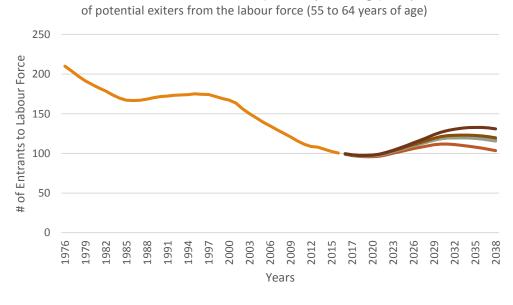
S. SALMON, M. AKIMOWICZ, AND W. ASHTON MANSO ANNUAL INTEGRATION SUMMIT SEPTEMBER 12<sup>TH</sup>-15<sup>TH</sup> 2018, WINNIPEG, MB





### Manitoba's declining rural population

#### Canadian natural growth rate is projected to be negative in 2032!!!



Potential entrants to the labour force (10 to 19 years of age) as a percent



	Non-metro Manitoba	Metro Manitoba	Canada
Non-immigrants	90%	74%	77%
Immigrants	9%	24%	22%
Non-permanent residents	1%	2%	1%

#### Rural areas will increasingly rely on newcomers

 Newcomers' long-term settlement is conditioned by consistent access to the job market

#### Research Question

## What are the motivations of rural employers to hire newcomers?

**Objectives:** 

- Collect employers' perspectives
- Input a new perspective to policy-design
- Focus on the Canadian Prairies

## Method: Reaching out to SMEs

- Electronic survey addressed to Small and Medium Enterprises
- Expected responses:

	Total	Manitoba	Saskatchewan	Alberta
SMEs	247,770	38,605	41,097	168,068
Expected responses	420	70	70	280

• Reaching out to SMEs and securing their participation is the critical step



### Method: Reaching out to SMEs

- Critical partnerships with MANSO, SAISIA, AAISA and local Service Provider Organizations (SPOs)
- Additional partnerhsips with Chambers of Commerce and Community Futures networks



#### Progresses

- On-going connections with SPOs to receive SME contact info
- Starting connections with Community Futures and Chambers of Commerce
- Dissemination of the electronic survey to SMEs

	Manitoba	Saskatchewan	Alberta
SMEs	38,605	41,097	168,068
Expected responses	70	70	280
Invitations sent	48	20	9
Received responses	6	3	2

# Thank you very much for your attention.

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### Theoretical Framework: The Self-determination Theory

